

PERSONAL INFORMATION

Paolo Perfetti

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Sex Male | Date of birth 21 November 1956 | Nationality Italian

SUMMARY

Experienced Production, Control and Profitability / Cost Manager.
Twenty-year Information Systems Management experience gained in a multinational Company leader In Outsourcing ICT.
Previous experience as Program Manager and Program Analyst.
Excellent knowledge of International Standards Certifications and Quality Management Systems.
Interpersonal relationships attitude and excellent problem solving skills along with spirit of enterprise, decision-making autonomy and innovation-oriented approach to work.
Favourably disposed towards travel abroad and long lasting business trip.

WORK EXPERIENCE

May 2012 (current)

Production Manager

Veram S.r.l. Rome-Milan-Naples

- Coordination of production activities and supervision on offering process;
- Definition of pricing plan and strategy ;
- Management Control Manager.

[Occupational Safety, Health and Environment \(EHS\) Consulting Services](#)

January 2011 – April 2012

Operation Manager

Consorzio San.Eco

- Directly reporting to the CEO; definition of Business Processes, internal organization and operations processes to improve corporate performance and results;
- Implementation of the Management Control System (MCS) to improve long-term operations programming and planning capabilities.

[Operations](#)

1999 - April 2010

Information Systems Manager

EDS Italia S.p.A, HP Group

- Management of Internal Information System with 3000 users and offices throughout the national territory
- CIO Business Relationship Manager for the Italian Country, Southern Europe Region and Middle East; directly reporting to the world Operations Manager and responsible for:
 - Service level and application;
 - Requirements collection and internal customer satisfaction management concerning IS services, such as technical support, help desk, messaging, printing, security, SAP;
 - Management of supply contracts for the local procurement of services;
 - Local projects programming and control;
 - Strategic support for innovation and optimization of services;
 - Budget planning and control;
 - Supervision of Company Policies and Procedures implementation (processes and safety);
 - Support to the Sales Area.

ICT

1999 (current) **Quality Management Center Foreman**

EDS Italia S.p.A, HP Group

- Directly reporting to the Top Management and responsible for the Quality Management System; strategies definition for International Standard conformity assessments (ISO 9001, ISO 27001 and SA 8000) and EDS Italia QMS maintenance management of EDS Italia - an HP company;
- Direction of the Quality Assurance company structures;
- Management of the audit committee for direction and support ;
- Management Representative for ISO 9001 and SA 8000.

Information Technology

1995 - 1999 **Program Officer**

EDS Italia S.p.A, HP Group

Contract between EDS Italia and INA-Assitalia (now *Generali Italia S.p.A*)

- Directly reporting to the Account Manager and responsible for:
 - Effective team performance (over 300 professionals involved);
 - Economic and financial results;
 - Supplier's relationships management.

ICT

1995 - 1999 **Project Manager/Team Leader**

Database Informatica

- Banking, Transport and Public Authority Application Development

IT

1983 - 1988 **Programmer Analyst**

Istituto Mobiliare Italiano IMI S.p.A. [Italian Financing Institute]

- *Tesoreria* and *Area Titoli* Applications analysis and design

IT

EDUCATION AND TRAINING

From 1975 – to 1982 **Mechanical Engineering Degree***La Sapienza* University of Rome , Faculty of Engineering

- BA in Mechanical Engineering, mark 106/110

From 1970 – to 1975 **Secondary-school diploma**

Liceo scientifico Galileo Galilei in Civitavecchia (Rm)

- Secondary-school diploma from “Liceo Scientifico”

From 1984 **Order of Engineers Membership**
Province of Rome Order of Engineers

From -2011 **Occupational Health & Safety Coordinator**
▪ Safety Coordinator in temporary and mobile yards certification.

PERSONAL SKILLS

Mother tongue Italian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Fluency	Fluency	Fluency	Fluency	Fluency
Replace with name of language certificate. Enter level if known.					

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user
Common European Framework of Reference for Languages

Communication skills ▪ good communication skills and interpersonal relationship attitude

Organisational / managerial skills ▪ leadership and coordination skills gained through my experience as responsible for teams and director of projects
▪ decision-making autonomy
▪ spirit of enterprise

Job-related skills ▪ good command of quality control processes gained through my experience as responsible for audit committee for direction and support.
▪ good team working skills

Computer skills ▪ excellent command of Microsoft Office™ tools
▪ app analysis, design and development

Driving licence ▪ B

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